

Holy Cross Catholic MAC

Protecting budgets with transparent, competitive pricing and detailed data.



Holy Cross Catholic MAC is a Multi-Academy Trust of five primary schools and two secondary schools across eight sites in Coventry.

The Trust aims to provide an outstanding Catholic education for its 4,000+ pupils.

One of the secondary schools within the Trust was already working with Zenergi to secure competitive energy contracts. The school valued the transparency that Zenergi provided when pricing contracts and the flexibility around different contract lengths and terms.

Holy Cross Catholic MAC made the decision to move the remaining schools within the Trust to Zenergi for its energy procurement.

Supporting budget governance and streamlining energy procurement

Zenergi is removing the administrative burden of the Trust's energy contracts by aligning contract end dates across the schools. Holy Cross Catholic MAC now has a greater choice of suppliers

and the type and length of contract, with all options compared on a like-for-like basis to support budgetary planning and approval. The Trust's Directors value the increased transparency and flexibility, which means they no longer need to sign up to multi-year contracts six months ahead without confirmation of the price it is committing to, as was the case with its previous provider.

The Trust is also benefitting from Zenergi's additional services, including bill validation. Zenergi thoroughly checks all energy invoices against the agreed contract, ensuring that any errors are quickly identified and rectified. Holy Cross Catholic MAC did not have access to this service under its previous provider and discovered that it had been overcharged on VAT and CCL at some schools, which Zenergi is now claiming back on its behalf.

Zenergi's bill validation service also includes access to a portal that delivers high quality validated energy data. The easy-to-use system provides granular visibility into energy consumption to support with monitoring, managing, and reducing energy use, to help with accurate budgeting; understanding of consumption patterns; and energy compliance.

£4,000+

Pupils over five primary schools and two secondary schools across eight sites in Coventry.



We are a 7-school / 8-site trust based in Coventry and have used Zenergi for our energy procurement for over five years. I find their service to be excellent and pricing very competitive. They have helped us co-ordinate our utility end dates for easier procurement in the future. At the last tender, the Directors asked for a second tender from a competitive broker to ensure that Zenergi was offering the cheapest solution. This was undertaken and the Zenergi contracts were lower priced than the competitive tender. Their online portal is also a good resource.

Martyn Alcott FISBL
Chief Finance and Operating Officer
Holy Cross Catholic MAC