



April 2024

Introducing Zenergi

Overview of our service offering

COMPLY
DELIVER
BUY
NET ZERO

Who we are and why we are here

Zenergi supports and empowers your journey to net zero. With a unique range of services, we tailor sustainable solutions for all our customers.

What sets us apart?

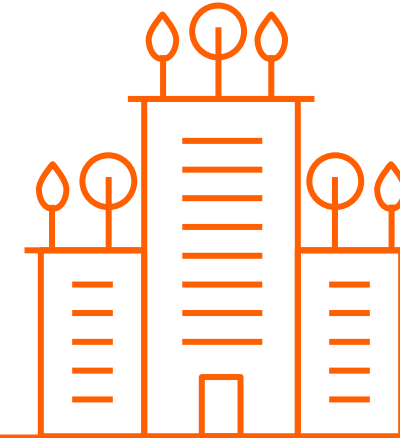
We drive major reductions in costs, energy consumption and carbon emissions with our market-leading procurement service; informed advice, and unrivalled engineering expertise.

Let us simplify and accelerate your journey to a more sustainable future.

We're here to guide you every step of the way.



A bit about our history



2003

- Kevan and Rachel Walsh founded Zenergi as a customer service company specialising in energy in the education sector
- .Services offered:
 - Contract procurement;
 - Bill validation;
 - Account management
- Team of 2277 meters.

2013

- Team of 18668 customers
- 2,514 meters
- Customer consumption: 615,955,808 kWh
- Rebrand to orange and new logo

2018

- Zenergi acquires SB Energy
- Zenergi acquires Briar Consulting Engineers
- Team of 912,498 customers
- 8,381 meters
- Customer consumption: 2,519,883,390 kWh
- Additional services offered:
 - Technical services and engineering
 - Carbon reporting
 - Display Energy Certificates

2019

- Zenergi acquires Power Direct Ltd
- Zenergi acquires Apollo Energy Ltd
- Team of 1253
- 252 customers
- 13,701 meters
- Customer consumption: 2,640,424,338 kWh
- Additional services offered:
 - Metering and siteworks;
 - Water procurement

2022

- Zenergi acquires DB Group (Europe) Ltd
- Zenergi acquires Powerful Allies
- Zenergi launches Powering a Sustainable Future Social Value strategy
- 4,957 customers
- 26,025 meters
- Customer consumption: 3,610,831,944 kWh
- Hospitality and independent schools customer bases integrated

2023

- 28,877 meters
- Customer consumption: 3,779,963,664 kWh

We help you to...

COMPLY DELIVER BUY NET ZERO



Comply

Fulfil your regulatory obligations and safeguard your future operations.

- Expert assessment
- Regulatory guidance
- Active risk reduction
- Achievable recommendations
- Qualified Certification
- Streamlined administration
- Forward planning and oversight
- Total compliance management

Deliver

Optimise your utility usage, minimise environmental impact and achieve net zero efficiently.

- Qualified engineers
- Renewable options
- Reduce carbon + costs
- Reduce grid dependency
- Optimise operations + processes
- Drive efficiencies and save time
- Applied technology
- Reach net zero

Buy

Make utility management simpler, better, and more efficient.

- Highly tailored service
- Expert, value-focused procurement
- Utility and energy partner management
- Utility costs measurement and validation
- Market insights for very best prices
- Effective contract terms negotiation
- Sustainability optimisation
- Streamlined operations and workload

Net zero

Create a tailored and achievable roadmap to net zero using our unique Zen Zero methodology.

- Full compliance and certification
- Reduced risk, carbon, and costs
- Budgetary controls
- Optimised processes and infrastructure
- Renewable energy sourcing
- Sustainable practices
- Improved profits and operational efficiency



Comply

Fulfil your regulatory obligations and safeguard your future operations.

- Display Energy Certificates (DECs)
- Energy Performance Certificates (EPCs)
- Energy Savings Opportunity Scheme (ESOS)
- Minimum Energy Efficiency Standards (MEES)
- Streamlined Energy and Carbon Reporting (SECR)
- Supply Chain Carbon Reporting (Scope 3)
- Transport Audits (ESOS & insight)
- Air Conditioning Inspections (TM44)
- Energy Management (ISO 50001)

Deliver

Optimise your utility usage, minimise environmental impact and achieve net zero efficiently.

- Energy Training (Awareness)
- Energy Surveys (ASHREA)
- Heat Decarbonisation Plans (HDP)
- M&E Design (RIBA Stages)
- M&E Condition Surveys
- PPM & Asset Surveys
- Electric Vehicle Charging
- Solar PV (monitor, design)
- Siteworks (Supply Upgrades Elec)
- Building Optimisation (BMS)
- Energy Intensive Industries (EII)
- Water conservation audits

Buy


Make utility management simpler, better, and more efficient.

- Energy Risk Management
- Market Watch (procurement updates)
- Energy Procurement (flex/fixed)
- PPA agreements
- Bill validation Services
- MOP & DC (metering contracts)
- Water Procurement

Net zero

Create a tailored and achievable roadmap to net zero using our unique Zen Zero methodology.

- Energy & Decarbonisation Strategies
- Carbon foot printing
- Science-Based Targets
- Zen Zero (Net Zero pathway)
- Operational Net Zero (Scope1&2)
- Accreditations (submissions)
- PAS 2060 (Net Zero surveys)



Zenergi **Comply** keeps you up-to-date, compliant, and operationally secure, while helping you maximise your energy and utility efficiency.

Fulfil your regulatory obligations and safeguard your future operations

COMPLY DELIVER BUY NET ZERO

Display Energy Certificates (DEC)

Meet your regulatory obligations and understand how to reduce your carbon footprint.

[Understand more](#)

Energy Performance Certificates (EPC)

Maximise the value of your building through improved energy efficiency.

[Understand more](#)

Energy Savings Opportunity Scheme (ESOS)

Expert support at every step of the process, ensuring that all necessary data is collected, and documentation is prepared accurately and submitted on time.

[Understand more](#)

Minimum Energy Efficiency Standards (MEES)

Manage your route to an Asset Rating of B for all your properties by 2030.

[Understand more](#)

Streamlined Energy and Carbon Reporting (SECR)

Improve energy efficiency and remain compliant.

[Understand more](#)

TM44 Air Conditioning Inspections

Ensure compliance, optimise efficiency, and decrease operating and maintenance costs.

[Understand more](#)

Zenergi **Deliver** gives you the security and certainty of doing the right thing efficiently, effectively, and economically.

Optimise your utility usage, minimise environmental impact and achieve net zero

COMPLY **DELIVER** BUY NET ZERO

Climate Change Agreements (CCA)

Reduce your exposure in a volatile market.

[Understand more](#)

Energy audits

Identify, understand, quantify, and prioritise the energy saving opportunities across your site.

[Understand more](#)

Electric vehicle charging

Future-proof your site and prepare for a decarbonised future.

[Understand more](#)

Heat Decarbonisation Plans

Your strategic plan to transition away from fossil-fuelled heating systems

[Understand more](#)

Low carbon Skills Fund (LCSF)

Supporting heat decarbonisation and energy efficiency.

[Understand more](#)

Mechanical and Electrical (M&E) Condition Surveys

Take control by identifying the lifecycle costings of your building's assets.

[Understand more](#)

Mechanical and Electrical (M&E) Design

Supporting energy saving, cost reduction and carbon compliance.

[Understand more](#)

Meter Operator and Data Collector

Gain a clearer and more accurate understanding of how much energy your organisation uses.

[Understand more](#)

Optimise your utility usage, minimise environmental impact and achieve net zero



Renewables Obligation (RO) and Contracts for Difference

Leverage the energy cost reduction schemes available.

[Understand more](#)

Siteworks

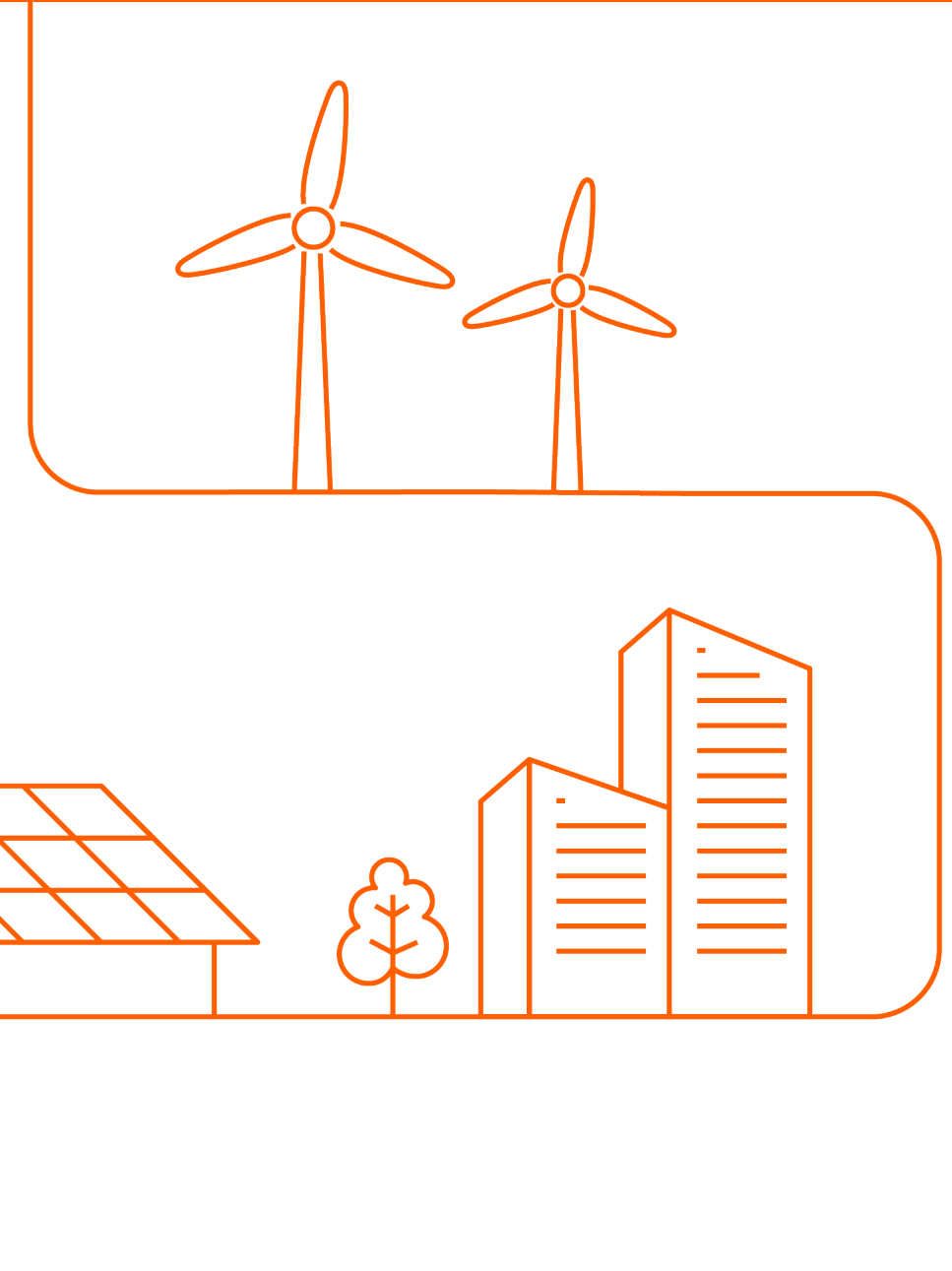
Access specialist expertise to deliver your projects on time.


[Understand more](#)

Solar PV

Embrace renewable energy to improve operational efficiency, save money and reduce carbon emissions.

[Understand more](#)





Zenergi **Buy** gives you efficiency, economy, and certainty, with hassle-free utility management backed by exceptional standards of customer service.

Simplify utility management and improve efficiency



Energy procurement: Fixed/Flex/Renewable

Take control of your energy costs.

[Understand more](#)

Water procurement

Avoid paying more than you should and access better customer service.

[Understand more](#)

Bill validation

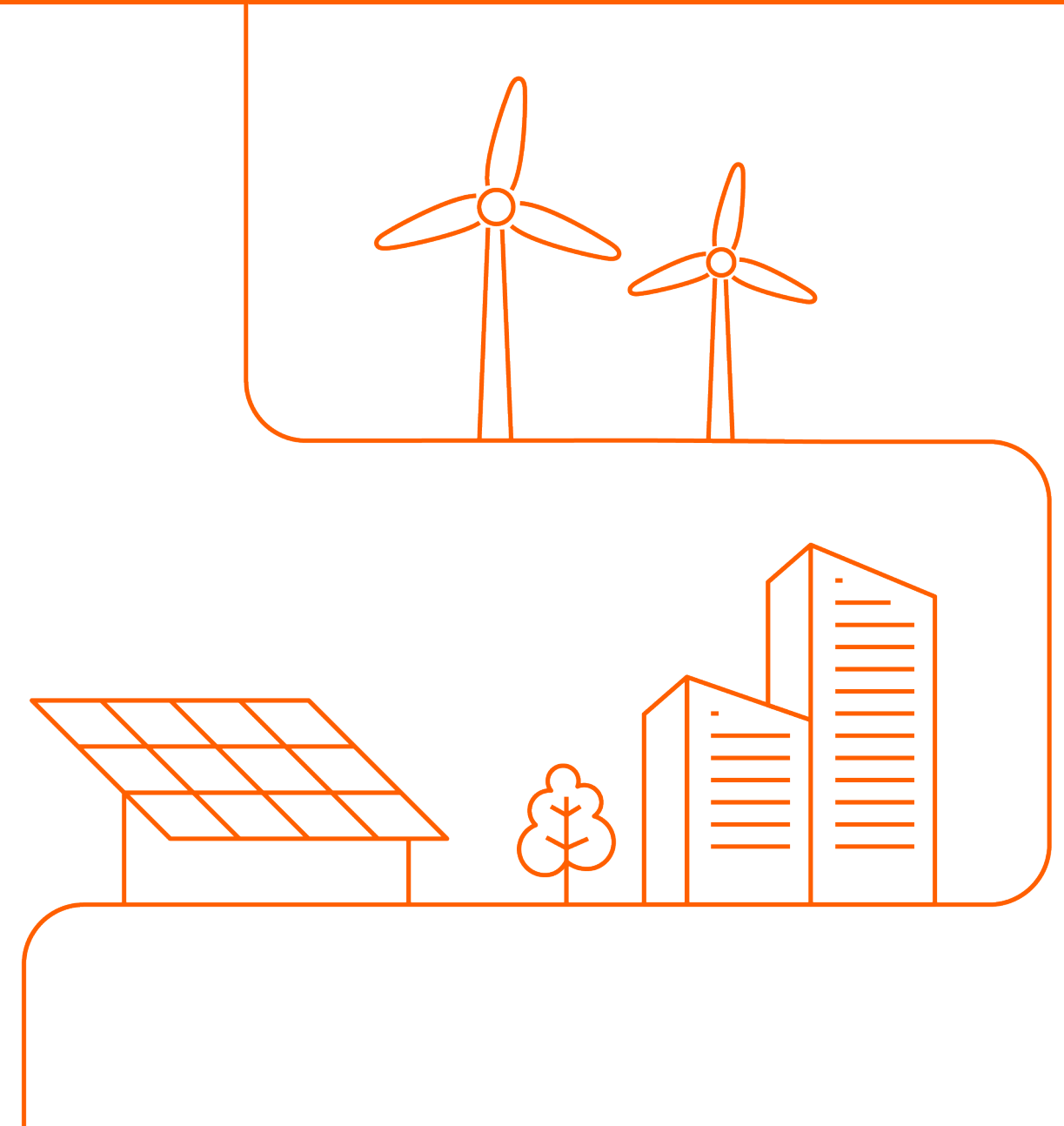
Providing peace of mind that you are billed for the energy and water you use, at the rates that have been agreed with the supplier.

[Understand more](#)

Telecoms

Streamline your communication capabilities for a connected and efficient future.

[Understand more](#)



Protecting our world to safeguard our future

Net zero

The Climate Change Act legally commits the UK Government to achieve net zero by 2050, and every organisation plays a critical role in meeting this target. All of us need to change our behaviours and improve our processes, radically reducing our carbon emissions to protect our planet and avoid a climate emergency.

Every single step we take makes a positive and measurable difference. Our passion is net zero, and we want to help you achieve this goal.




Zen Zero

At the heart of our net zero service lies Zen Zero, our established and proven methodology crafted from our unique blend of Zenergi people, expertise, and experience.

When you work with us, your Zenergi team will use Zen Zero to create your tailored roadmap for moving towards net zero. Because your needs, pressures, and opportunities are individual, Zen Zero is designed to flex to meet your precise requirements, always employing industry-leading knowledge and cutting-edge solutions to help you realise a sustainable future efficiently and economically.





Zen Zero puts you in control, so you can achieve your net zero goals as efficiently and economically as possible.

Protect our world to secure our future

COMPLY DELIVER BUY **NET ZERO**



Zen Zero

Define your carbon footprint and accelerate your journey to net zero with the relevant expertise and tools, every step of the way.

[Understand more](#)

Accreditations

Achieve significant milestones in your net zero journey.

[Understand more](#)

Powering a Sustainable Future

Our commitment to improving the environment we live in through social value

[Understand more](#)

What drives us

When you partner with us, you'll see that our values are much more than words on a website. They are the principles driving every action and decision we take as individuals and as a team.





Act with integrity

Moving towards net zero takes real commitment to change so it's only natural you want to work with people you trust to safeguard your interests. We are unwavering in our zeal for being people you can rely on. Each of us takes personal accountability for what we say and do, correcting mistakes if they occur and always seeking ways to improve our services and solutions. We also take our commitment to integrity beyond our own organisation, working hard to foster a culture that positively impacts the communities we serve.

Inspire real action

The right words signal your net zero intent, but we think it's action that makes them matter. We come to work to help you shape and deliver just that: real, powerful action towards a sustainable future. Our goal is to inspire and empower you with everything we do. From our practical guidance to our solutions, we want our passion for meaningful net zero progress to ignite yours.

Challenge the norm

Achieving net zero without shaking up the way things work is a tough ask. That's why being different matters so much to us. We expect to question the status quo, to challenge old habits. It's by embracing different thinking that we know our work will help you and our planet move towards net zero in the most effective and sustainable ways possible.

Strive for value

Our promise is built on value in all senses of the word. We value your time and your bottom line as much as we share your values about a sustainable future for your business and the planet. We strive every day to find and deliver the win-wins that help you achieve more on all these levels.

Go beyond service

Exceptional service is a baseline that we believe can only take us so far. To make the biggest impact on your net zero ambitions, we aim for partnership. We are profoundly committed to taking time to care for your needs, respect your values, support your aspirations, and closely collaborate as we guide and support you on your path to net zero.

Why choose Zenergi?



We're 100% about you And the planet

COMPLY DELIVER BUY NET ZERO

Your goals. Mission possible.

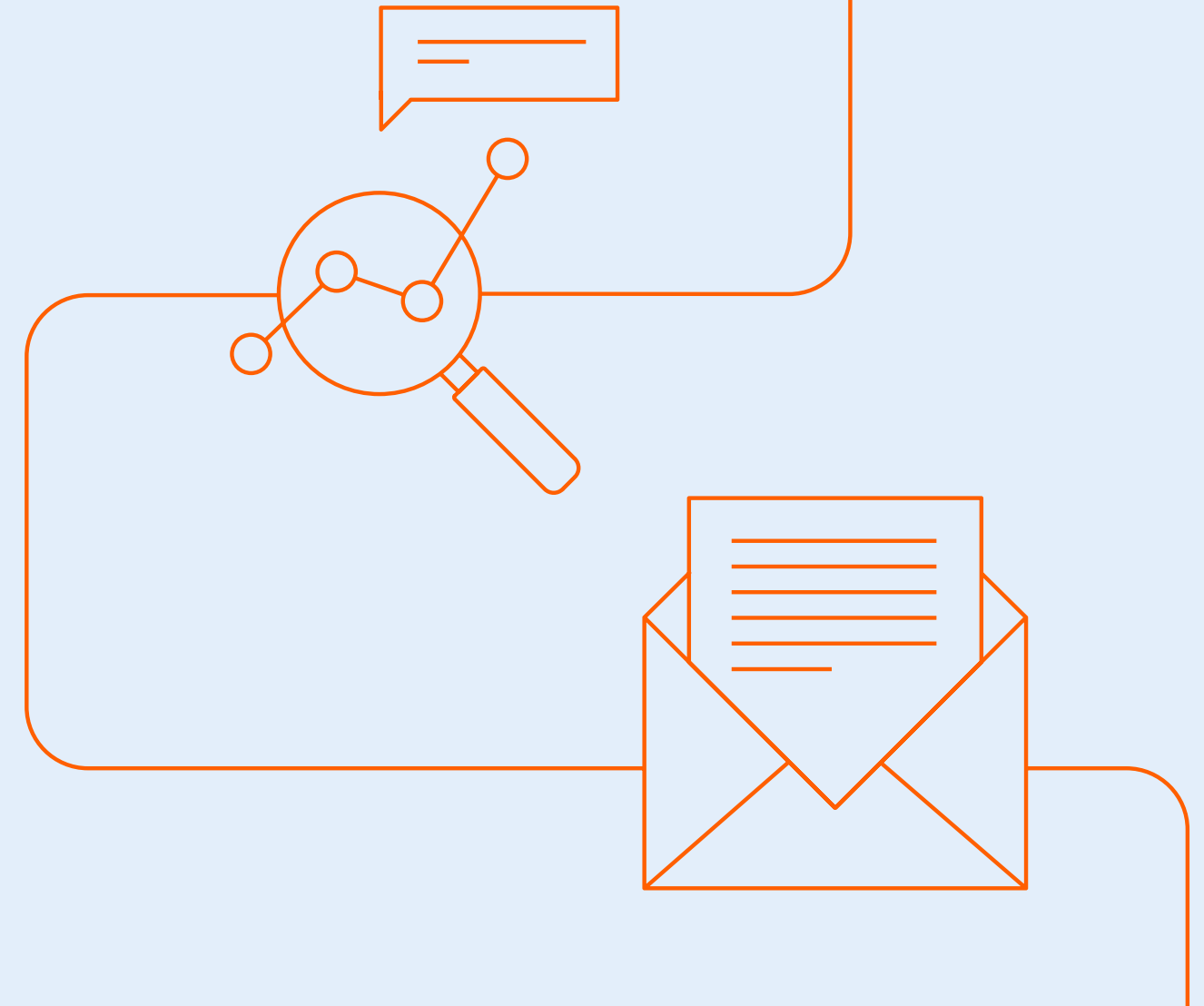
Everything we are – our buying power, our market insight, our expertise, our passion – is here to get you where you want to be. Commercially. Environmentally. Sustainably.

Your net zero ambitions. Ours too.

We don't just understand the net zero challenge, it's in our bones. All our energy goes into making yours work better.

Your needs. Precisely met.

Your organisation is unlike any other, so we design and deliver solutions laser-focused on your needs. And only yours.





You, inspired. Us, inspired.

When your team comes away from working with us as bigger believers in your net zero journey, we celebrate a job well done.

Your trust. Earned.


It's true that other organisations rely on us to safeguard their future. But that doesn't win your trust. What we help you achieve will do that.

Your expectations. Exceeded.

Meeting your expectations is nowhere near enough for us. We aim to really impress you, from our iron control of the detail to our big picture clarity and calm positivity.

Your sustainable future. Powered together.

Every project with you is a step forward but partnership over time can achieve so much more. We're in it for the end-goal. Yours and the planets'.



Your journey to net zero is why we exist. When you – and us, and all our customers – achieve more, so does the UK and the planet.

All our buying power, expertise, market insight, and passion for a sustainable future is here to get you there. Faster. More economically. More sustainably.

We know net zero is a big ambition that takes real commitment to change across your organisation. We are 100% confident that our services and solutions can simplify and accelerate your progress.

Why? Because they are designed and delivered precisely for your needs. From optimising your utility consumption and carbon emissions to making utility management simpler, better, and more efficient, or complying with relevant regulation, we tailor what we do to you.

We are as serious about our own contribution to a sustainable future as we are about yours, giving us even greater insight into what it takes to achieve ambitious sustainability goals.

The challenge is real. But it's achievable. We look forward to supporting and empowering you every step of the way.



Thank you

Contacts

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