

Raising the Profile of Estates in your School or Academy

'Invest in You' Conference

8 May 2024



Introductions



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Who are MAC?

- National consultancy practice
- 7 regional offices
 - Birmingham
 - Bristol
 - Leeds
 - London
 - Manchester
 - Milton Keynes
 - Sheffield
- 80+ staff
- £9m+ turnover
- Services
 - Project Management
 - Employer's Agent
 - Cost Management
 - EWS Expert Services
 - Building Surveying
 - Health & Safety Consultancy
 - Design Service



MAC and Education

- Condition Improvement Fund
- School Condition Allocation
- Condition and Compliance Surveys
- Capital Projects Design and Delivery
- Decarbonisation and Energy Efficiency
- SIGNPOSTING...



What is being covered today

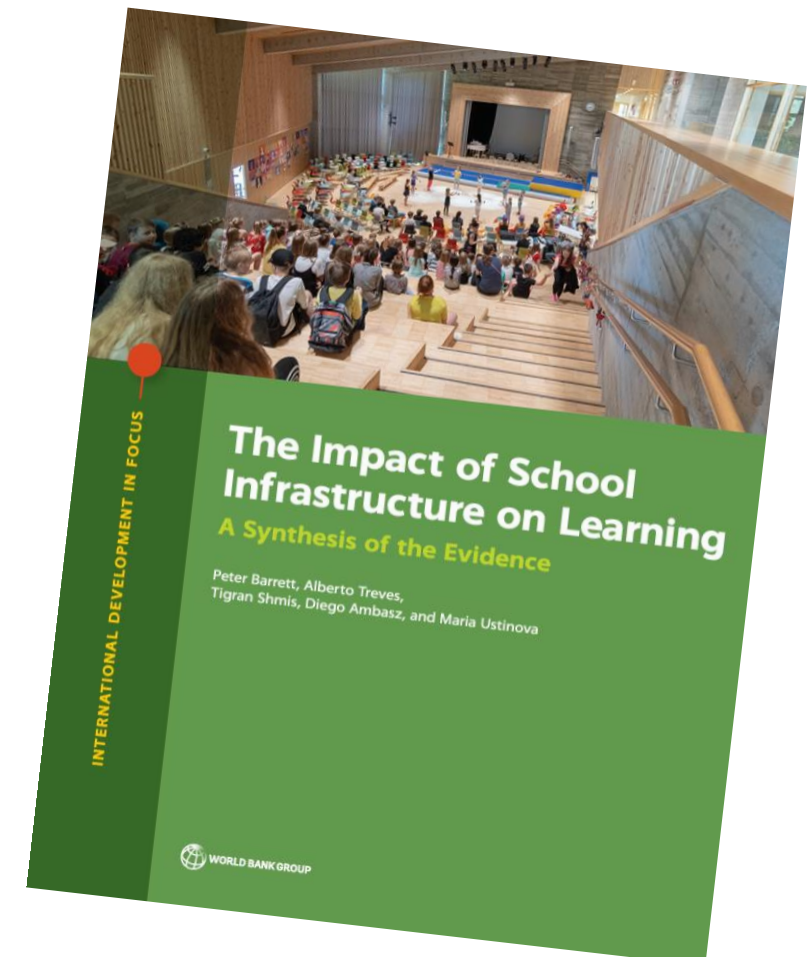
- Why do we need to raise the profile of Estates Management?
- What evidence do we have of barriers to engagement?
- Practical tips for estates professionals...
- Practical tips for leaders...
- The School Premises Handbook
- Questions/Discussion

Why do we need to raise the profile of Estate Management?



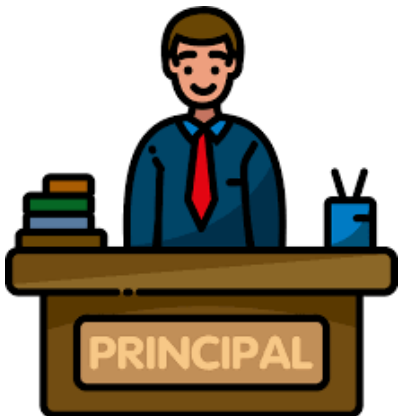
GEMS | Good Estate Management for Schools

Why do we need to raise the profile of estate management?



Evidence of Barriers to Engagement

Can we pick this up next term with the Estates Manager, I'm so busy with other things...



I'm trying to be a Business Manager and Site Manager. I can't recruit anyone...audit is in, so we'll have to pick this up next week



"Sorry, I'll have to call you back next week, everybody is busy and it's not my decision...I've been trying to get a meeting"



Off the press...

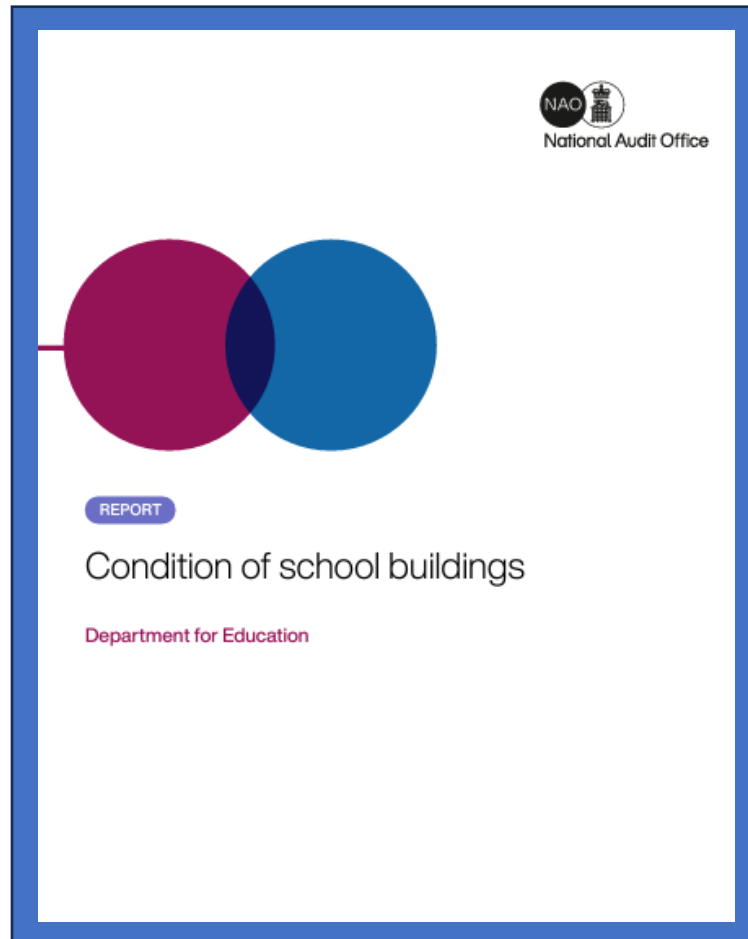


Managing Older Buildings:

A guide for estates maintenance staff

April 2024

Evidence of Barriers to Engagement

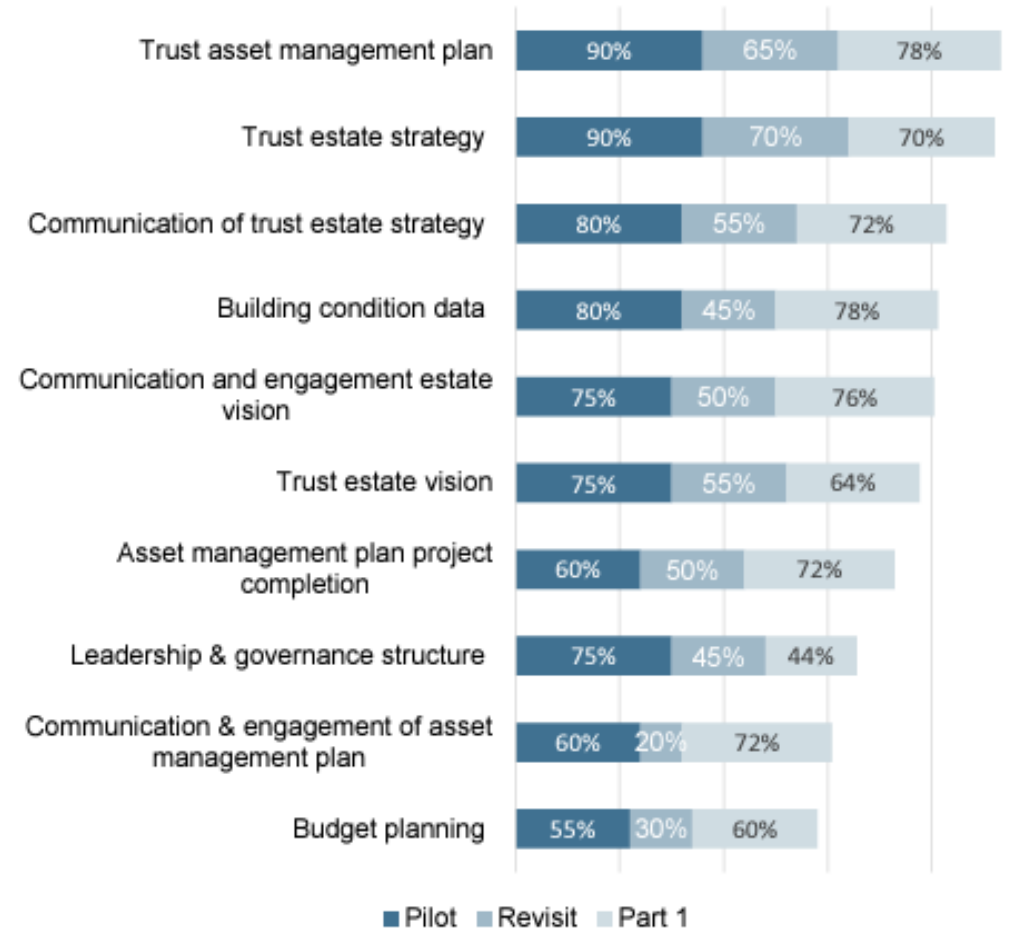


“Many school estate managers’ report that they struggle to interest school leaders (such as academy trust chief executive officers and governors) in the strategic management of the school estate. They see DfE as not signalling building condition as a priority, when compared with issues such as pupil attainment and financial management.”

Evidence of Barriers to Engagement



Section 1 - Strategic estates management



Tips for Estates Professionals

1) Develop an Estates Strategy and Vision

2) Commission a Condition Survey

SAMPLE Dashboard

Total by Rating

Building Code	Total
School A	£286,501
School B	£1,724,586
School C	£846,982
School D	£298,986
School E	£1,574,536
School F	£244,240
School G	£658,552
School H	£1,392,036
School I	£965,797
School J	£94,098
School K	£227,229
Total	£8,313,541

Building Code	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6+	Total
School A	£7,500	£0	£9,910	£17,681	£28,723	£222,687	£286,501
School B	£597,020	£211,755	£319,231	£86,820	£66,060	£443,700	£1,724,586
School C	£75,000	£510,318	£105,185	£20,933	£50,700	£84,846	£846,982
School D	£56,335	£37,100	£44,168	£6,383	£104,515	£50,485	£298,986
School E	£194,378	£182,789	£208,445	£83,178	£266,138	£639,608	£1,574,536
School F	£46,500	£47,390	£124,600	£0	£0	£25,750	£244,240
School G	£104,290	£134,036	£77,794	£6,718	£160,401	£175,312	£658,552
School H	£302,940	£527,136	£186,590	£27,487	£321,885	£26,000	£1,392,036
School I	£12,000	£14,280	£29,625	£149,488	£107,580	£652,824	£965,797
School J	£29,850	£3,805	£20,138	£11,083	£6,376	£22,846	£94,098
School K	£14,000	£58,290	£71,690	£3,720	£73,040	£6,489	£227,229
Total	£1,439,813	£1,726,899	£1,197,375	£413,491	£1,185,417	£2,350,547	£8,313,541

Total by Element

Tips for Estates Professionals

3) Communicate the outcomes and illustrate savings

Invest to save

Maintain or replace?

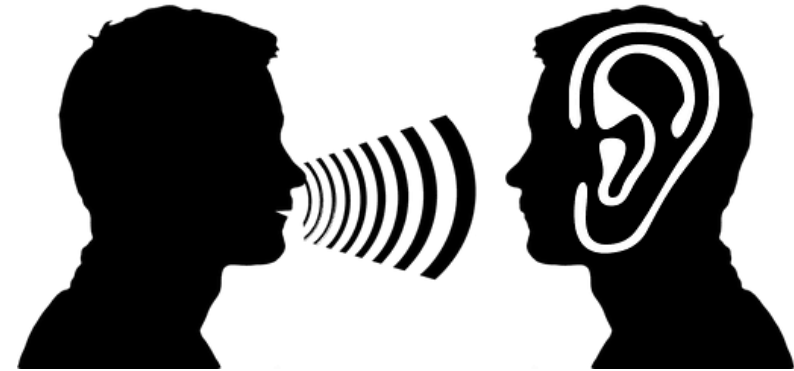
Prevent school closures

Keep compliant

Revenue generation

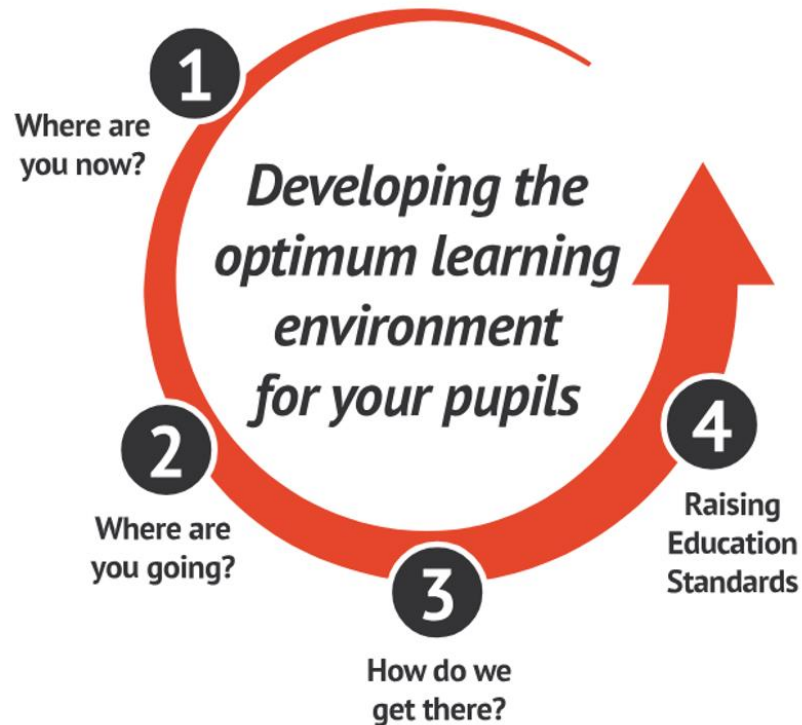
Sustainability

4) Give the Users a Voice – Staff/Students



Tips for Estates Professionals

5) Connect Education and Estates



6) Develop Skills and Knowledge

Department for Education

Estate management competency framework

Functions, skills, and knowledge required to effectively manage the school estate

June 2023

Tips for School Leaders

1) Integrate Estates at Leadership/Governance Levels



2) Focus on the Bigger Picture



Tips for School Leaders

3) Clarify your Vision and Communicate Effectively



4) Champion Estates Professionals

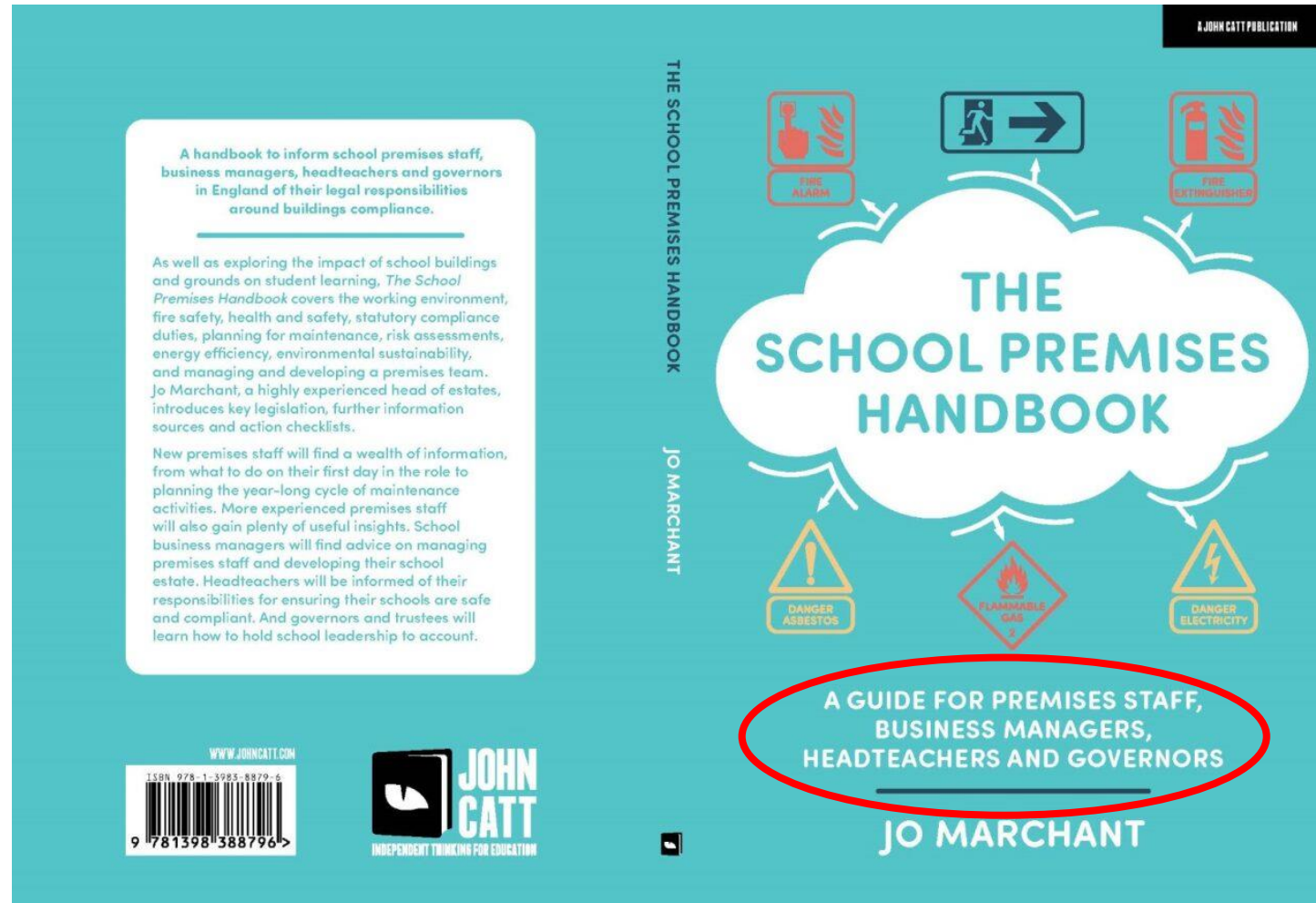


Tips for School Leaders

5) Consider Apprenticeships and Work Experience



The School Premises Handbook – A Practical Guide





Resources

- [Good Estates Management for Schools](#)
- [RIBA, 2016. Better Spaces for Learning](#)
- [DfE, 2017. School funding and pupil outcomes: a literature review and regression analysis](#)
- [World Bank, 2018. The Impact of School Infrastructure on Learning: A Synthesis of the Evidence](#)
- [DfE, 2024. Managing Older School Buildings](#)
- [National Audit Office, 2023. Condition of School Buildings](#)
- [DfE, 2023, Capital advisers programme: pilot revisits and part 1 evaluation](#)
- [DfE, 2023. Estate management competency framework](#)
- [Marchant, J. 2023. The School Premises Handbook – available to purchase from Amazon](#)