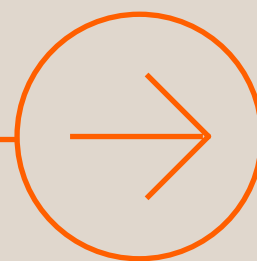
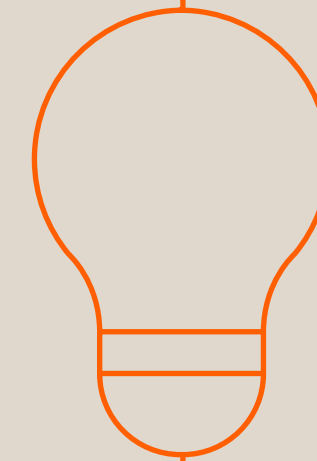


## Flexible Purchasing

Minimise your energy costs by maximising market opportunities.



# When markets are more volatile, choosing the right time to lock-in prices is not for the faint-hearted.

A seemingly good decision now could turn out to be a bad one in no time at all.

**We can help.**

Our Flexible Purchasing service helps you secure better energy prices, by leveraging optimal prices in short and long-term markets to spread the risk of volatile market conditions. It allows you to benefit from favourable energy price movements throughout the whole term of a contract, instead of being restricted to a single procurement decision, as is the case with fixed contracts. This is a particularly useful strategy in a market where prices are falling.



## Market Watch

Our Market Watch team employ extensive experience to deliver trading strategies that have consistently delivered substantial savings for customers compared with fixed price equivalent contracts.

## How to choose the right strategy

Historically, Flexible Purchasing was limited to larger energy users. Today, suppliers are providing these options to groups of smaller customers operating within a 'managed basket'. This means that, whatever your energy consumption levels, we can offer a Flexible Purchasing solution.

You can determine what's best for your organisation by answering the following questions:

- **How much energy do you use?**
- **Do you want to influence purchasing decisions?**

For peace of mind, our Flexible Purchasing contracts are managed through framework agreements. They are fully auditable and compliant with the latest and most stringent purchasing guidelines, including the Procurement Act 2023.



## Our Flexible Purchasing strategies

Zenergi offers you three flexible trading options designed to take advantage of more volatile energy markets.



### 1. Zen Secure

This strategy suits organisations that desire budget certainty and want their energy traded on multiple occasions, not in a single transaction as is the case with a fixed contract.

Since 100% of the annual volume is purchased no later than six months before the delivery period, this product gives you complete budget certainty. Contract start dates are restricted to either April or October and require a minimum lead time of 12 months so that trades can be made before the six-month deadline. The contract duration is three years, so we can maximise purchasing in advance on the forward wholesale markets.

### 2. Zen Hybrid

This strategy suits organisations that want their energy purchased flexibly to spread the risk of volatile markets but are happy with some variation on monthly pricing.

A minimum of 50% of the volume must be purchased as we enter a new market season, but anything up to 100% can be purchased, if our Market Watch team recommend it. The remaining volume for the delivery month, if applicable, is settled on the day-ahead market. Contract start dates are restricted to either April or October and require a minimum lead time of three months, with contract lengths of between 12 and 36 months.

### 3. Zen Tracker

This strategy purchases all volume on the day-ahead market and is the most flexible, allowing contracts to be locked-in with zero notice required and no minimum contract length.

While this product does not provide budget certainty, it can be highly beneficial in a long-term, downward market. The minimum contract length is 12 months.



## Keeping you fully informed

Our Portal provides powerful data at your fingertips, with comprehensive reports that show the trades made, as well as your monthly usage and cost performance against budget.

- A support team at your side to handle all your questions throughout your contract.
- Bespoke quarterly trading and performance reports will be emailed to you, outlining performance data and plans for the future.



## Want to look at our additional services?

Consider these for complete peace-of-mind.



### Bill Validation

Identifying discrepancies in energy and water bills, ensuring the numbers are accurate and the correct rates are being applied. Any discrepancies are queried with suppliers and resolved with incorrect payments returned in full for complete peace of mind.

[Find out more](#)

### Water Procurement

Get on top of your water budget with our Water Procurement service. Providing water comparison quotes on a like-for-like basis with Bill Validation and benchmarking of your consumption to identify any potential inefficiencies or leaks.

[Find out more](#)

## Ready to maximise market opportunities?

Contact one of our experts today.

[hello@zenergi.co.uk](mailto:hello@zenergi.co.uk)